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RESEARCH INTERESTS

Applied Microeconomics, Behavioral Economics, Organizational Economics, Political Economy, Health Economics.

ACADEMIC EMPLOYMENT

2018–present Associate Professor (with tenure) (Senior Lecturer). University of Stirling, Management School.

2013–2018 Assistant Professor (Akademischer Rat). Ludwig Maximilians University Munich, Department of Economics.

2012–2013 Postdoctoral Researcher (Wissenschaftlicher Mitarbeiter). University of Würzburg, Department of Economics.

EDUCATION

2006–2012 Ph.D. in Economics (Dr. oec. publ.). Ludwig Maximilians University Munich. Thesis: »*Empirical Essays on Health, Wealth, and Politics*«. Summa cum laude.

1999–2006 Diplom (equiv. to Masters) in Economics. Humboldt University Berlin and Free University Berlin. Thesis: »*Democratic Institutions and the Size of Government*«.

RESEARCH VISITS [HOSTS IN BRACKETS]

2016, 2017, and 2018 Bundesbank (Germany), Financial Stability Department [Matthias Köhler].

2012 University of Southern California (USA), Schaeffer Center for Health Policy and Economics [Daniel McFadden and Dana Goldman].

2010 RAND Corporation (USA), Research unit: Labor and Population [Arie Kapteyn].

PUBLICATIONS [PEER-REVIEWED]

2018 Price Discontinuities in an Online Market for Used Cars (with F. Englmaier and A. Schmöller), *Management Science*, Vol. 64 (6), pp. 2754–2766.

2017 Electoral Cycles in Savings-Bank Lending (with F. Englmaier), *Journal of the European Economic Association*, Vol. 15 (2), pp. 296–354.

2016 Resilience to Natural Disasters: Insurance Penetration, Institutions, and Disaster Types (with M. Breckner, F. Englmaier, and U. Sunde), *Economics Letters*, Vol. 148, pp. 106–110.

2014 Understanding the SES Gradient in Health: The Role of Childhood Circumstances (with F. Heiss, D. McFadden, J. Winter), in D.A. Winter (ed.), *Discoveries in the Economics of Aging*, NBER & University of Chicago Press, pp. 187–219.

2012 ‘Healthy, Wealthy, and Winter?’ Revisited: An Analysis of the Causal Pathways from Socio-Economic Status to Health (with F. Heiss, D. McFadden, J. Winter), in D.A. Winter (ed.), *Investigations in the Economics of Aging*, NBER & University of Chicago Press, pp. 267–317.

WORKING PAPERS

- Does Bidding for Complex Goods Reflect All Relevant Information? Field Evidence from Online Gaming (with F. Englmaier and A. Schmöller).
- Determinants and Effects of Reserve Prices in Online Auctions (with F. Englmaier and A. Schmöller)

WORK IN PROGRESS

- Human Capital, Job Search and Unemployment Duration: Evidence from Discontinuous Perceptions of Spell Durations (with L. Buchheim).
- Wages and Reference Points (with F. Englmaier and F. Peterhammer).
- Power Politics: Electoral Cycles in German Electricity Prices (with F. Englmaier, L. Hinreiner, and A. Roider).
- Explaining Lending Cycles in German Savings-Bank Lending (with M. Köhler).
- Behavioral Biases in Employment Relations: Evidence from Personnel Records.
- On the Substitutability of Public Spending and Bank Lending: Explaining Menu Choices of Local Politicians (with Jonas Markgraf).
- The SES Gradient in Health and the Roles of Affordability and Adherence: Evidence from HRS-linked Medicare Data.

OTHER PUBLICATIONS [NOT PEER-REVIEWED]

2018 Magische Zahlen: Warum 1000 so viel besser als 999 ist, *People Analytics Blog*.

2017 Savings Banks in Germany: Welfare versus Politics (with F. Englmaier), *OUPblog*, *Oxford University Press*.

2017 Europe’s Biggest Online Market for Used Cars: Evidence from Germany of Price Discontinuities (with F. Englmaier and A. Schmöller), *Media Briefing for the 2017 Royal Economic Society Annual Conference*.

2015 Electoral Cycles in German Public-Bank Lending (with F. Englmaier), *International Banker Magazine*.

GRANTS AND AWARDS

2016–2020 Collaborative Research Center SFB/TR-190 »Rationality and Competition: The Economic Performance of Individuals and Firms« (Director: K. Schmidt) (€ 10.000.000). German Research Foundation (DFG).

2015 Nomination for the annual teaching award of the State of Bavaria.

2013 and 2016 Conference-presentation award (€ 500). German Economic Association.

2011–2016 Research grant, »Economics of Health, Wealth, and Well-Being« (PI: D. Winter) (\$ 2.210.747). National Institute of Aging (NIA).

2010 Visiting research scholarship for doctoral students (€ 3.054). German Academic Exchange Foundation (DAAD).

2010 Research grant via SFB/TR-15 »Governance and the Efficiency of Economic Systems« (€ 6.000). German Research Foundation (DFG).

2009 Teaching award (€ 2.500). University of Munich.

2006–2009 Full doctoral scholarship (€ 39.708). German Research Foundation (DFG).

TEACHING [STUDENT EVALUATIONS IN BRACKETS: ON A SCALE FROM 1 (BEST) – 5 (WORST)]

Bachelor level **Winter 2007** Tutorial »Mathematical Methods for Economics« [1.2]. **Winter 2008** Tutorial »Mathematical Methods for Economics« [1.1 & 1.3]. **Summer 2009** Tutorial »Mathematical Methods for Economics« [1.0 & 1.1]. **Winter 2009** Tutorial »Mathematical Methods for Economics« [1.0]. **Summer 2010** Tutorial »Mathematical Methods for Economics« [1.0 & 1.2]. **Winter 2010** Tutorial »Mathematical Methods for Economics« [1.1]. **Summer 2011** Tutorial »Mathematical Methods for Economics« [1.0 & 1.1]. **Winter 2013** Tutorial »Mathematical Methods for Economics« [1.1 & 1.2]. **Summer 2014** Lecture »Mathematical Methods for Economics« [1.4]; Tutorial »Mathematical Methods for Economics« [1.2]. **Summer 2015** Lecture »Mathematical Methods for Economics« [1.4]. **Winter 2015** Tutorial »Mathematical Methods for Economics« [1.1]; Seminar »Trust and Economic Performance« [1.1 & 1.2]. **Winter 2016** Seminar »Elections, Connections, and Economic Outcomes« [1.1 & 1.2]. **Winter 2017** Seminar »Behavioral Biases in Economic Exchange« [1.0]. **Summer 2018** Lecture »Mathematical Methods for Economics« [tbd.]; Tutorial »Mathematical Methods for Economics« [tbd.]. **Winter 2018** Guest lecture (University of Munich) »Insurance Economics« [n.a.]. **Spring 2019** Lecture/Tutorial »Statistics for Economics, Business and Management« [tbd.].

Master level **Summer 2012** Tutorial »Economic Theory of Risk« [1.4]. **Winter 2012** Tutorial »Insurance Markets« [1.2]. **Summer 2013** Tutorial »Economic Theory of Risk« [1.1]. **Summer 2015** Lecture »Economic Foundations and Applications of Risk« [1.5]. **Summer 2016** Lecture »Economic Foundations and Applications of Risk« [1.2]; Tutorial »Economic Foundations and Applications of Risk« [1.3]. **Spring 2019** Lecture/Tutorial »Behavioural Economics II – Business & Policy Applications« [tbd.]; Lecture/Tutorial »Evidence-based Decision Making« [tbd.].

Graduate level **Winter 2014** Seminar »Replication Course in Applied Economics« [1.2]. **Winter 2017** Seminar »Reading Course on Nudging« [n.a.].

Theses Supervision of numerous theses at both the Bachelor and Master level. PhD supervision as postdoctoral mentor.

ACADEMIC ACTIVITIES

Presentations at conferences and workshops **2008** Behavioral Economics Workshop (Trento). **2009** International Workshop »Natural Experiments and Controlled Field Studies« (Ammersee). **2011** International Workshop »Natural Experiments and Controlled Field Studies« (Ammersee); NBER Conference on the Economics of Aging (Carefree, AZ). **2012** Annual Congress of the European Economic Association (Málaga); Annual Conference of the Royal Economic Society (Cambridge); International Workshop »Natural Experiments and Controlled Field Studies« (Ammersee). **2013** Annual Congress of the European Economic Association (Go-

thenburg); Annual *International Industrial Organization* Conference (Boston, MA); Annual Meeting of the *French Economic Association* (Aix-en-Provence); Jahrestagung des *Vereins für Socialpolitik* (Düsseldorf); NBER Conference on the Economics of Aging (Carefree, AZ). **2014** Annual Conference of the *International Association for Applied Econometrics* (London); International Workshop »*Natural Experiments and Controlled Field Studies*« (Ohlstadt). **2016** Annual Congress of the *European Economic Association* (Geneva); Jahrestagung des *Vereins für Socialpolitik* (Augsburg). **2017** SFB/TR-190 Meeting (Berlin); Annual Conference of the *Royal Economic Society* (Bristol); Annual Congress of the *International Institute of Public Finance* (Tokyo); Jahrestagung des *Vereins für Socialpolitik* (Vienna); CESifo Workshop on Political Economy (Dresden). **2018** *Colloquium on Personnel Economics (COPE)* (Munich); Annual Conference of the *Society for Institutional & Organizational Economics (SIOE)* (Montréal); Jahrestagung des *Vereins für Socialpolitik* (Freiburg).

Invited seminar talks **2012** Max-Planck Munich Center for the Economics of Aging. **2016** University of Ghent, University of Augsburg. **2017** ESMT Berlin, University of Mainz, IAB Nürnberg, University of Stirling, Hertie School of Governance Berlin, University of Regensburg. **2018** ZEW Mannheim.

Memberships and Affiliations CESifo Research Network, Collaborative Research Center SFB/TR-190 »*Rationality and Competition: Economic Performance of Individuals and Firms*«, Committee for Organizational Economics of the German Economic Association, Econometric Society, European Economic Association, German Economic Association of Business Administration, National Bureau of Economic Research (NBER), Organizations Research Group (ORG), Royal Economic Society, Society for Institutional & Organizational Economics (SIOE), Verein für Socialpolitik (German Economic Association).

Refereeing *European Economic Review*, *International Tax and Public Finance*, *Journal of Economic Behavior and Organization*, *Journal of Public Economics*, *Public Choice*, *Review of International Organizations*, *The B.E. Journal of Economic Analysis and Policy*, *The Economic Journal*.

Other professional activities Postdoctoral mentor of the international PhD program »*Evidence-Based Economics*« at Ludwig Maximilians University Munich (since 2014), Junior-faculty mentor of the graduate program »*Master in Quantitative Economics*« at Ludwig Maximilians University Munich (since 2017), Coordinator of the departmental seminar at the Economics Department of Ludwig Maximilians University Munich (2015–2017).

NON-ACADEMIC ACTIVITIES

2012 Business start up. Japanese paper-product brand (www.kitaken.de).

2010–2012 Japanese language courses. Ludwig Maximilians University Munich.

2003 Skill training »*Moderation, Mediation, Presentation*«. Free University Berlin.

2001–2003 Organization of the annual economic symposium »*Humboldt-Forum Wirtschaft*«. Humboldt University Berlin.

PERSONAL DETAILS

Citizenship German.

Languages *German*: native, *English and Spanish*: fluent, *French and Japanese*: fair.